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## **Preface**

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# **A CRITICAL STUDY OF CROSS-BORDER MERGERS AND ACQUISITIONS IN INDIA: NAVIGATING REGULATORY COMPLEXITIES AND EMERGING LEGAL CHALLENGES**

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## **Abstract**

In today's increasingly globalised business environment, cross-border mergers and acquisitions (M&A) have emerged as increasingly significant tools for corporate growth, foreign investment, and economic integration. India has emerged as a preferred destination for cross-border mergers and acquisitions owing to its expanding economy, liberalised foreign investment policies, and growing investment opportunities. liberalised foreign investment policies, and the increasing opportunities in the Indian market. But there is a complex legal framework involved in such transactions which is governed by the Companies Act, 2013, the Foreign Exchange Management Act, 1999, the Competition Act, 2002, the Securities and Exchange Board of India (SEBI) Regulations, and the regulatory oversight of the Reserve Bank of India (RBI), the Competition Commission of India (CCI) and the National Company Law Tribunal (NCLT). This paper critically analyzes the regulatory challenges and the new legal issues in the context of cross-border mergers and acquisitions in India. It also examines issues concerning multi-regulatory approval, foreign investment limitations, competition law, taxation, due diligence, data protection, and national security. A comparative study is made with the regulatory framework of Singapore to find out the best practices and possible reforms in the Indian case. The study concludes by recommending stronger regulatory coordination, greater legal certainty, streamlined approval mechanisms, and enhanced institutional cooperation to improve India's attractiveness for cross-border mergers and acquisitions. greater legal certainty, streamlined approval processes, and greater competitiveness for India to be a preferred destination for CMBAs.

**Keywords:** Cross-Border Mergers and Acquisitions (M&A); Companies Act, 2013; Foreign Exchange Management Act (FEMA); Competition Law; Foreign Direct Investment (FDI); Regulatory Framework; Corporate Governance; India.

## **1. Introduction**

Mergers and acquisitions have become one of the most significant strategies for corporate expansion, market penetration, and international investment. In today's global economy. In an era of businesses' attempts to reach new markets, advanced technologies, strategic assets, and diversified investment possibilities, cross-border transactions have become a vital part of international business expansion. <sup>1</sup>Cross-border M&A differs from domestic transactions because the companies involved are incorporated in different jurisdictions and transactions will be governed by several jurisdictions, regulatory authorities, and compliance requirements. These deals provide significant economic and strategic benefits, but they also involve intricate legal and regulatory complexities that demand careful planning and effective oversight<sup>2</sup>.

Since 1991, when the Indian economy was liberalised<sup>3</sup>, there have been significant developments in cross-border mergers and acquisitions in India. India's attractiveness as an investment destination is boosting as foreign investment policies evolve to progressive standards, domestic industries are growing, and Indian firms are becoming a part of international value chains. Indian companies have been making several landmark mergers and acquisitions, such as Walmart's acquisition of Flipkart, <sup>4</sup>Tata Steel's acquisition of Corus, and Tata Motors' acquisition of Jaguar Land Rover, which are increasingly making India's corporate footprint stronger globally. These transactions have facilitated technology transfer, capital inflows, job creation, and enhanced international competitiveness, as well as introduced difficulty in multi-jurisdictional transactions. The legal landscape of cross-border transactions involving mergers and acquisitions in India has undergone significant changes in the last ten years. The cross-border mergers are recognised under the Companies Act, 2013 (the Act), under section 234, which allows mergers to be done between foreign companies incorporated in jurisdictions notified by the Central Government and Indian companies. The main laws governing such transactions are the Companies (Compromises, Arrangements and Amalgamations) Rules, 2016, and the Foreign Exchange Management Act, 1999 and Foreign Exchange Management (Cross Border Merger) Regulations, 2018. Further,

cross-border M&A of listed companies or transactions involving financial thresholds prescribed by the Securities and Exchange Board of India (SEBI) Regulations, Competition Act, 2002<sup>5</sup>, and other sector-specific laws under different regulators' ambits must adhere to the above laws.

Even with these advances in the law, cross-border mergers and acquisitions still encounter many legal and procedural hurdles. The approvals of several regulators like the Reserve Bank of India (RBI), <sup>6</sup>Competition Commission of India (CCI), <sup>7</sup>Securities and Exchange Board of India (SEBI), Ministry of Corporate Affairs (MCA), and National Company Law Tribunal (NCLT) are required for the transactions. Multiple regulators, foreign exchange regulations, competition law considerations, taxation, due diligence, and post-merger integration add to compliance challenges and the costs of a transaction. The regulatory landscape of cross-border transactions has also been growing over the past few years, due to further developments in the areas of digital markets, data protection, environmental, social, and governance (ESG) standards, and national security review.

The study aims to critically review the legal framework of cross-border mergers and acquisitions and analyse the regulatory challenges related to the successful implementation of cross-border mergers and acquisitions in India. The study is also assessing the current legal issues that are being created due to the recent enactments and regulations, and comparing them with the regulatory regime of Singapore<sup>8</sup> for the best practices. The paper aims to evaluate the current legal structure in the context of corporate law, foreign exchange law, competition law, securities law, and investment law, to determine whether it is sufficient to carry out cross-border corporate restructuring in an orderly and effective manner, while guaranteeing regulatory control and the protection of investors and other stakeholders.

While there are plenty of studies on strategic and economic aspects of cross-border CACM, the combined analysis of the interaction of the Companies Act, 2013, FEMA, SEBI Regulations, Competition Act, and recent regulatory developments is less common. This paper aims to bridge this gap by conducting a detailed doctrinal study of the current cross-border M&A framework in India, and by suggesting reforms to ensure better regulatory coordination, legal certainty, and boost India's stature as a destination for cross-border M&A transactions.



## 2. Literature Review:

Cross-border mergers and acquisitions (M&A) have attracted considerable scholarly attention due to their growing significance in international business expansion, foreign direct investment, and corporate restructuring.<sup>9</sup> Existing literature has examined the strategic motivations, economic outcomes, and legal dimensions of cross-border transactions from both domestic and international perspectives. While these studies have significantly contributed to understanding cross-border M&A, there remains limited integrated legal analysis of India's evolving regulatory framework.

Early scholarship primarily focused on the economic and strategic rationale behind cross-border mergers and acquisitions. Patrick A. Gaughan explains<sup>10</sup> that cross-border M&A enables corporations to expand into foreign markets, acquire advanced technologies, diversify business operations, and achieve economies of scale. Similarly, Donald M. DePamphilis highlights that international mergers facilitate corporate growth through market integration, resource optimisation, and strategic alliances, while emphasising that successful transactions depend upon effective due diligence, regulatory compliance, and post-merger integration. Although these works comprehensively explain the commercial objectives of cross-border M&A, they devote comparatively limited attention to the regulatory challenges arising under India's corporate and foreign investment laws.

Several studies have specifically examined India's legal framework governing cross-border mergers. These studies analyse the significance of Section 234 of the Companies Act, 2013<sup>11</sup>, the Companies (Compromises, Arrangements and Amalgamations) Rules, 2016,<sup>12</sup> the Foreign Exchange Management Act, 1999, and the Foreign Exchange Management (Cross Border Merger) Regulations, 2018. They recognise that these legislative developments have formally enabled inbound and outbound mergers while establishing regulatory safeguards through the Reserve Bank of India (RBI), the National Company Law Tribunal (NCLT), the Ministry of Corporate Affairs (MCA), the Securities and Exchange Board of India (SEBI), and the Competition Commission of India (CCI). However, most of these studies are descriptive in nature and primarily explain the statutory provisions without critically evaluating their practical implementation or regulatory effectiveness.

A substantial body of literature further examines the regulatory challenges associated with cross-border M&A in India. Scholars identify recurring concerns relating to foreign investment restrictions<sup>13</sup>, competition law approvals, taxation, valuation, due diligence, foreign exchange compliance, and multi-jurisdictional regulatory procedures. Existing research acknowledges that the involvement of multiple regulatory authorities often results in procedural complexity, compliance costs, and delays in transaction completion. Nevertheless, these studies generally discuss individual regulatory issues in isolation and provide limited analysis of how overlapping regulatory jurisdictions collectively influence the efficiency of cross-border transactions.

Case-based research has also contributed significantly to the understanding of cross-border mergers and acquisitions. Landmark transactions such as Walmart's acquisition of Flipkart, Tata Steel's acquisition of Corus,<sup>14</sup> Tata Motors' acquisition of Jaguar Land Rover, and the proposed Bharti Airtel–MTN transaction<sup>15</sup> have been widely analysed to illustrate the practical challenges encountered during international acquisitions. These studies demonstrate the importance of regulatory approvals, foreign investment policy, competition law review, financing structures, and post-merger integration. However, the majority of case studies emphasise commercial strategy and financial performance rather than undertaking a detailed doctrinal examination of the legal issues governing such transactions.

Recent scholarship has expanded its focus towards emerging legal and regulatory issues affecting cross-border mergers and acquisitions. Increasing attention has been given to digital economy acquisitions,<sup>16</sup> data protection, environmental, social, and governance (ESG) compliance, national security screening of foreign investments, beneficial ownership disclosure, and cross-border dispute resolution. Comparative studies involving jurisdictions such as Singapore, the United Kingdom,<sup>17</sup> and the United States<sup>18</sup> further suggest that streamlined regulatory approval mechanisms and greater institutional coordination improve legal certainty and facilitate international investment. These studies provide valuable comparative insights; however, they rarely assess the extent to which similar reforms can be effectively implemented within India's existing statutory and institutional framework.

The existing literature undoubtedly provides a strong foundation for understanding the

commercial, strategic, and legal aspects of cross-border mergers and acquisitions. Nevertheless, there remains limited scholarship offering a comprehensive doctrinal analysis of the interaction between the Companies Act, 2013, the Foreign Exchange Management Act, 1999, the Competition Act, 2002, SEBI Regulations, and recent regulatory developments such as the Competition (Amendment) Act, 2023, and the Digital Personal Data Protection Act, 2023<sup>19</sup>. Furthermore, there is comparatively little discussion regarding regulatory coordination among multiple authorities, evolving judicial interpretation, and the effectiveness of India's contemporary cross-border M&A framework. The present study seeks to address these aspects by critically examining the regulatory complexities and emerging legal challenges affecting cross-border mergers and acquisitions in India while proposing reforms to enhance legal certainty, regulatory efficiency, and investor confidence.

### **3. Legal Framework Governing Cross-Border Mergers and Acquisitions in India:**

Cross-border mergers and acquisitions in India are governed through an integrated statutory framework comprising corporate, foreign exchange, competition, securities, and sector-specific laws. Cross-border transactions differ from domestic mergers in that they cross more regulatory boundaries and must be compliant with several different regulatory regimes. The purpose of this framework is to promote international investments, while maintaining transparency, stability of markets, protection of investors and fulfilment of India's economic and public policy goals.

The cross-border mergers are supported by the Companies Act, 2013, as the main statutory legislation. Compromises, arrangements, amalgamations and a merger between companies are covered by sections 230 to 232<sup>20</sup>. One of the important legislative changes was the introduction of section 234, which expressly allows mergers and amalgamations between an Indian company and a foreign company incorporated in a country as notified by the Central Government. The provision also departs from the previous law under the Companies Act, 1956, which did not explicitly recognise cross-border mergers. The framework for both types of merger (inbound merger and outbound merger) has been provided in Section 234 of the Companies (Compromises, Arrangements and Amalgamations) Rules, 2016, with the approval by the Reserve Bank of India (RBI) and sanction by the National Company Law Tribunal (NCLT).

Foreign exchange regulation constitutes another important component of the legal framework. Capital account transactions in relation to cross-border mergers are regulated by the Foreign Exchange Management Act, 1999 (FEMA)<sup>21</sup> and Foreign Exchange Management (Cross Border Merger) Regulations, 2018. These regulations provide for the method of transfer of assets, liabilities, securities, and borrowings between the merging entities, as well as compliance with the foreign exchange policy of India. The RBI has supervisory powers over these transactions to promote financial stability, control foreign exchange transactions, and avoid mergers between cross-border entities that may have a negative impact on the country's economic interests.

If a company is listed on the stock exchange, then it must conform to the regulatory system laid down by the Securities and Exchange Board of India (SEBI). The SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011,<sup>22</sup> are meant to safeguard the interests of the minority shareholders by mandating public offers at certain thresholds of acquisition of shares. Further, the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 mandates disclosure requirements for ensuring disclosure, safeguarding investor interests and ensuring market integrity throughout the transaction process.

Another role of competition law in cross-border M&A is to prevent anti-competitive practices. The Competition Commission of India (CCI) has been empowered by the Competition Act, 2002 to review combinations over the prescribed financial thresholds. The Commission determines whether a proposed transaction will have an appreciable adverse effect (AAE) on competition in the relevant market. The Competition (Amendment) Act, 2023<sup>23</sup> has revolutionized the Indian merger control framework with an increased Deal Value Threshold, shorter review periods, and an expanded definition of 'digital market acquisition'. These changes demonstrate India's changing stance on competition issues related to intricate cross-border deals.

Other than the above main legislation, the cross-border mergers may be subject to sector specific legislation depending on the type of business involved. The regulators such as the Reserve Bank of India (RBI), the Insurance Regulatory and Development Authority of India (IRDAI)<sup>24</sup>, the Telecom Regulatory Authority of India (TRAI) and other competent authorities provide further approvals for transactions in banking, insurance, telecommunications, defence, pharmaceuticals

and financial services. In addition to this, the Foreign Direct Investment (FDI) Policy of India, sectoral investment caps and Press Note 3 of 2020 still have an impact on the structure and approval of cross-border acquisitions, especially when the investments come from FDI countries that have land borders with India.

National Company Law Tribunal (NCLT) <sup>25</sup> has a pivotal role in examining and sanctioning the scheme of arrangement and amalgamation as per the Companies Act, 2013. The Tribunal takes into account statutory compliance, creditor interests, shareholder interests, valuation reports, objections from regulatory bodies, and public interest before approving. Judicial oversight by the NCLT enhances cross-border mergers' legitimacy and ensures corporate restructuring is done as per statutory provisions and principles of fairness. The Indian legal regime on cross-border mergers has been modernised to a great extent, but it is marked by regulatory fragmentation and multiple jurisdictions. Multiple approvals from various regulators can add to transaction costs and extend timelines to implement. The effectiveness of the legal framework is therefore not just a matter of comprehensive statutory provisions, but also of increased institutional coordination<sup>26</sup>, regulatory uniformity and effective enforcement mechanisms that enable legitimate cross-border investment and do not compromise national economic interests.

#### **4. Regulatory Complexities in Cross-Border Mergers and Acquisitions:**

Cross-border mergers and acquisitions (M&A) are legally and regulatory complex as they have to comply with laws of several jurisdictions, which is far more than domestic corporate transactions. The regulatory system in India aims to strike a balance between encouraging investments and protecting investors, ensuring the integrity of the markets, financial stability, and the national interest. The current regulatory landscape has considerably changed over the last 10 years, and even though businesses are increasingly involved in cross-border transactions, they still face many regulatory hurdles that make compliance more expensive, longer, and legally risky.

A major challenge is the fact that several regulatory agencies are involved. The approvals can be obtained from the Reserve Bank of India (RBI), the National Company Law Tribunal (NCLT), the Competition Commission of India (CCI), the Securities and Exchange Board of India (SEBI), the Ministry of Corporate Affairs (MCA), and the regulators of respective sectors, depending on the

type and size of the transaction. Each authority has its own procedures and statutes. As a result, businesses may need to make several applications, meet several compliance requirements, and arrange for several regulatory approvals under a commercial deadline. There is often procedural duplication and additional administrative burden due to a lack of a single window system for approval.<sup>27</sup> Another significant regulatory challenge is compliance with foreign exchange laws and guidelines outlined in the Foreign Exchange Management Act, 1999 (FEMA)<sup>28</sup> and Foreign Exchange Management (Cross Border Merger) Regulations, 2018. Foreign exchange compliance is a critical requirement for cross-border mergers, as the transfer of shares, assets, liabilities, loans and securities crosses borders. The companies need to adhere to the RBI guidelines that apply to their pricing policies, overseas investments, borrowing policies, acquisition policies, and repatriation policies. Failure to comply with these requirements may result in a delay of regulatory approval or need extra permissions, which may heighten transactional uncertainty.

Foreign Direct Investment (FDI) policy also has a pivotal role in deciding whether mergers and acquisitions are feasible or not. While India has gradually liberalised the foreign investment regime, there are still restrictions on foreign investments in key sectors such as sectoral caps, government approvals, and security restrictions. The government is now focussing more on investments coming from land border countries with India, with the introduction of Press Note 3 (2020). These measures aim to protect national interests and to avoid opportunistic acquisitions, but could add regulatory uncertainty for foreign investors in strategic industries like telecommunications, defensive industries, financial services, and digital infrastructure.

Another important consideration regarding regulations is compliance with competition laws. The Competition Commission of India must approve the merger of two companies, provided they meet the necessary statutory conditions as provided in the Competition Act, 2002<sup>29</sup>, for the merger to be called a large-scale cross-border merger. The Commission reviews whether the transaction will likely create an appreciable adverse effect on competition for the relevant product and/or geographic market. While the Competition (Amendment) Act, 2023 has placed many reforms in place to enhance the merger review process, such as the Deal Value Threshold, digital transactions, multi-nationals, and technology-based acquisitions are still subject to detailed economic analysis. If negotiations for the commercialisation of a project are ongoing, and the project is subject to

competition review, then such delays can have a significant impact on the transaction of such projects.

Taxation remains one of the most legally complex aspects of cross-border mergers and acquisitions. Businesses should consider the capital gains tax, withholding tax, transfer pricing rules, indirect transfer taxation, goods and services tax implications, and applicability of Double Taxation Avoidance Agreements (DTAs).<sup>30</sup> The structuring of transactions and the valuation of these transactions may be affected by differences between the domestic tax law and the international tax obligations. Tax uncertainty can create financial risks, and such uncertainty can lead to a reduction in investment, especially in high-dollar international transactions.

In today's cross-border transactions, legal and regulatory due diligence has become a must-have. Acquirer companies should carefully review the records of the target company, its regulatory compliance, contracts in place, litigation, IP rights, employment, environmental, taxation, and industry-specific licenses. Lack of due diligence could leave investors vulnerable to hidden liabilities and subsequent conflicts. In addition, the complexity of due diligence has grown even more intricate with the changing compliance obligations in the areas of data protection, anti-money laundering<sup>31</sup>, beneficial ownership disclosure, and sanctions regulations. There are also substantial legal issues that arise from cross-border mergers, such as jurisdictional conflicts and dispute resolution. Corporate laws, contract interpretation, enforcement of foreign judgments, arbitration laws and rules may create uncertainties about which laws and forum to apply. Despite the growing popularity of international commercial arbitration<sup>32</sup> as a means of resolving cross-border commercial conflicts, many conflict scenarios still give rise to enforcement problems, particularly in cases of conflicts involving parties from different domestic legal systems, where the procedural requirements and public policy considerations are significantly different.

An additional regulatory challenge is the acquisition of technology-driven businesses, such as digital, AI, cloud, and data intensive businesses. These transactions involve complying with traditional corporate and competition law, as well as with the Digital Personal Data Protection Act, 2023, cybersecurity laws and cross-border data transfer laws. Legal due diligence and regulatory reviews in technology sector acquisitions are now more expansive and drawn to greater regulatory

interests in data sovereignty and digital infrastructure. All of these regulatory intricacies illustrate that India's framework for cross-border M&A has grown increasingly complex and fragmented. There should be a comprehensive regulation to safeguard investors, consumers, and national interests, but the overlapping jurisdiction, duplication of procedure, and uncertainty of regulation still impact the efficiency of transactions. Greater institutional coordination, more clarity on procedures and faster approvals would greatly boost India's regulatory system, making it an even more attractive destination for cross-border mergers and acquisitions.

### **5. Emerging Legal Challenges in Cross-Border Mergers and Acquisitions:**

The rapid evolution of international commerce, digital technologies, and global investment patterns<sup>33</sup> has transformed the legal landscape governing cross-border mergers and acquisitions (M&A). While India's regulatory framework has progressively adapted to facilitate international corporate restructuring, several emerging legal challenges continue to influence the execution, regulation, and long-term success of cross-border transactions. These challenges extend beyond traditional corporate and competition law issues and increasingly involve data governance, national security, environmental sustainability, and evolving international regulatory standards.

One of the most significant emerging concerns is the acquisition of technology-driven enterprises. Modern cross-border transactions frequently involve businesses operating in sectors such as artificial intelligence, fintech, cloud computing, e-commerce, and digital platforms, where data constitutes a valuable commercial asset. Consequently, regulatory authorities now examine not only the financial implications of acquisitions but also the ownership, transfer, processing, and protection of personal and commercial data. The enactment of the Digital Personal Data Protection Act, 2023 has introduced additional compliance obligations concerning the lawful processing and cross-border transfer of personal data. Acquiring companies must therefore ensure that data protection obligations are incorporated into due diligence and post-merger integration strategies.

National security has also emerged as a critical consideration in cross-border mergers and acquisitions. Governments across the world have strengthened their scrutiny of foreign investments involving strategic sectors such as defence, telecommunications, digital infrastructure, financial services, critical technologies, and energy. In India, regulatory measures including Press Note 3



(2020)<sup>34</sup> reflect an increasing emphasis on safeguarding national interests by requiring government approval for specified foreign investments originating from neighbouring countries.

Although such measures are intended to prevent hostile acquisitions and protect strategic assets, they may also increase regulatory uncertainty and extend approval timelines for legitimate commercial transactions. Another evolving challenge relates to environmental, social, and governance (ESG) compliance<sup>35</sup>. Investors, regulators, and financial institutions increasingly evaluate ESG performance before approving or financing major acquisitions. Cross-border transactions now require businesses to assess environmental liabilities, labour practices, corporate governance standards, and sustainability reporting obligations in addition to financial performance. Failure to identify ESG-related risks during due diligence may expose acquiring companies to reputational damage, regulatory penalties, and long-term financial liabilities. Consequently, ESG considerations have become an integral component of transaction planning and post-merger governance.

The increasing complexity of international taxation also presents significant legal challenges. Cross-border mergers often involve multiple jurisdictions with differing tax regimes, transfer pricing rules, withholding tax obligations, and double taxation agreements. Multinational enterprises must structure transactions carefully to ensure compliance with domestic tax legislation and international tax standards while avoiding aggressive tax planning practices that may attract regulatory scrutiny. The growing implementation of global tax reforms and enhanced exchange of financial information among jurisdictions further increases compliance obligations for multinational corporations.

Cross-border dispute resolution has similarly become more complex due to the expanding use of international commercial arbitration and the growing importance of bilateral investment treaties (BITs<sup>36</sup>). Disputes arising from failed acquisitions, contractual breaches, regulatory intervention, or investment protection often involve multiple jurisdictions and conflicting legal principles. Although arbitration offers greater neutrality and flexibility, challenges relating to the recognition and enforcement of foreign arbitral awards, jurisdictional conflicts, and public policy exceptions continue to affect the effectiveness of dispute resolution mechanisms. Another emerging issue

concerns beneficial ownership transparency and anti-money laundering compliance. International regulatory bodies increasingly require companies to disclose their ultimate beneficial owners and comply with stringent anti-money laundering and counter-terrorism financing standards. Cross-border acquisitions involving complex corporate structures or multiple intermediary entities are therefore subject to enhanced regulatory scrutiny. Businesses must ensure transparency in ownership structures and maintain robust compliance mechanisms to avoid regulatory action and reputational risks.

Recent developments in competition law have also expanded regulatory oversight of digital economy transactions. Traditional merger review based solely on financial thresholds may not adequately capture acquisitions involving technology companies possessing significant market influence despite relatively low turnover. The introduction of the Deal Value Threshold under the Competition (Amendment) Act, 2023<sup>37</sup>, represents India's response to this challenge by enabling the Competition Commission of India to review high-value acquisitions involving digital enterprises. This development reflects the increasing importance of innovation, data, and market power in modern competition law. These emerging legal developments demonstrate that cross-border mergers and acquisitions are no longer governed solely by conventional corporate law principles. Regulatory authorities now examine transactions through broader considerations involving digital governance, cybersecurity, national security, sustainability, financial transparency, and international regulatory cooperation. India's legal framework has made significant progress in responding to these developments; however, continuous legislative reform, improved regulatory coordination, and greater institutional capacity remain essential to ensure that the legal framework remains responsive to evolving global business practices while maintaining investor confidence and protecting national interests.

## **6. Comparative Analysis of Cross-Border Mergers and Acquisitions: India, Singapore, the United Kingdom, and the United States:**

### **6.1 India**

The government of India has an integrated legal framework for controlling cross-border mergers and acquisitions, that includes the Companies Act, 2013, the Foreign Exchange Management Act, 1999 (FEMA),<sup>38</sup> the Competition Act, 2002, SEBI Regulations, and sector-specific laws. The

National Company Law Tribunal (NCLT), Reserve Bank of India (RBI), Competition Commission of India (CCI), Securities and Exchange Board of India (SEBI) and Ministry of Corporate Affairs (MCA) exercise regulatory oversight. While this approach means that there is broad regulatory oversight and investor protection, multiple authorities can lead to compliance duplication, longer procedures and higher transaction costs.

## **6.2 Singapore**

Singapore has built up one of the most effective legal regimes for cross-border mergers and acquisitions. There is a clear and predictable regime of regulation under the Companies Act 1967, the Singapore<sup>39</sup> Code on Take-overs and Mergers and the Competition Act. Coordinated oversight is provided by regulatory authorities like the Accounting and Corporate Regulatory Authority (ACRA), Monetary Authority of Singapore (MAS) and Competition and Consumer Commission of Singapore (CCCS). A liberal foreign investment policy, a simple approval process and an internationally recognised arbitration regime set up by the Singapore International Arbitration Centre (SIAC)<sup>40</sup> further enhance investor confidence and the efficiency of investment transactions.

## **6.3 United Kingdom**

The United Kingdom has a well-established corporate regulatory regime, defined by the Companies Act 2006 and the UK Takeover Code<sup>41</sup>. The Panel on Takeovers and Mergers regulates takeover transactions and the Competition and Markets Authority (CMA) oversees mergers that could have a negative impact on the competition. The UK approach focuses on the need to protect the interests of shareholders, good corporate governance, transparency, and regulatory certainty. The United Kingdom offers favorable conditions for multinational mergers and acquisitions thanks to the well-defined approval processes and judicial supervision.

## **6.4 United States**

U.S. cross-border mergers and acquisitions are conducted on a commercially flexible basis. Corporate transactions are mostly controlled by state corporate law, in particular, the Delaware General Corporation Law<sup>42</sup>, and federal securities law overseen by the Securities and Exchange Commission (SEC). The Federal Trade Commission (FTC) and the Department of Justice (DOJ) are the groups that consider issues regarding competition. The Committee on Foreign Investment

in the United States (CFIUS)<sup>43</sup> also conducts national security reviews of transactions in certain industries. Overall, this approach is a good balance between investment promotion and competition regulation and national security concerns.

This suggests that India has a comprehensive legal framework in place, but the process is still plagued by a number of issues, such as regulatory fragmentation and procedural complexity. Singapore demonstrates the advantages of simplified regulatory procedures and institutional coordination, whereas the United Kingdom is a good example of the need for clear takeover regulation and good corporate governance. The United States provides an example of the positive interaction between a competition review system and national security screening within a pro-investment climate. The cross-border M&A framework in India can be improved by improving coordination amongst regulators, expediting approvals, introducing time-bound regulatory mechanisms, and enhancing legal certainty. These changes would make India more compliant, build investor confidence, and strengthen India's role as a competitive destination for cross-border mergers and acquisitions.

## **7. Findings and Recommendations:**

### **7.1 Findings**

The finding indicate that India has a well-developed statutory cross-border M&A regulatory framework under the Companies Act, 2013, Foreign Exchange Management Act, 1999, Competition Act, 2002, and regulations of the Reserve Bank of India (RBI) and Securities and Exchange Board of India (SEBI). The legislative framework has substantially boosted legal stability for cross-border mergers and raised investor confidence.

The study also shows that the current regulatory regime is fragmented, with the involvement of several regulatory bodies such as the National Company Law Tribunal (NCLT), the Reserve Bank of India (RBI), the Securities and Exchange Board of India (SEBI), the Competition Commission of India (CCI), and sector regulators. The need for various approvals can lead to delays, higher compliance expenses, and uncertainty regarding regulations.

The study also reveals that new legal challenges, including digital economy acquisitions, data protection, environmental, social and governance (ESG) compliance, national security review, and evolving competition law standards, have led to an increase in the breadth of legal due diligence

in cross-border deals. By drawing comparisons with Singapore, the United Kingdom and the United States, it can be seen that the efficient cross-border M&A regime goes hand-in-hand with increased institutional coordination, certainty of approval and transparency in regulation.

## **7.2 Recommendations**

The effectiveness of the cross-border merger framework in India can be improved by increasing the level of coordination between regulators, including rolling out an integrated approval process to minimise duplication of efforts and maintain regulatory oversight. The Government should persist in simplifying the Companies Act, FEMA, and competition law approvals, and should ensure that the approvals process is time-bound and technology driven that will facilitate a quicker and easier completion of legitimate transactions.

The need for additional clarity and certainty for investors is highlighted in the area of statutory guidance on valuation standards and acquisitions of digital assets, cross-border data transfers, and ESG compliance. Regulatory authorities should further improve cooperation with foreign competition authorities and financial regulators, notably by increasing the exchange of information, the ability to conduct multi-jurisdictional investigations, and harmonising the exercise of control in cross-border transactions.

Financial stability should also be fostered through targeted education and training of regulators, judges, and corporate practitioners handling intricate cross-border situations. Greater institutional expertise would improve regulatory efficiency and help ensure that cross-border merger provisions are interpreted consistently.

Lastly, India's cross-border M&A framework needs to be periodically overhauled by learning from other jurisdictions around the world, including Singapore, the UK, and the USA, which have adopted international best practices. These changes would further boost investor confidence, ease of doing business, and bolster India as a competitive market for international M&A activities and protect public interest and market integrity.

## **8. Conclusion:**

In today's global business landscape, cross-border mergers and acquisitions (M&A) have become a powerful tool for corporate growth, foreign investment, and economic integration. The progressive legal amendments to India, especially the Companies Act, 2013, and Foreign

Exchange Management (Cross Border Merger) Regulations, 2018, have laid the groundwork for an effective mechanism to enable cross-border restructuring of companies and to foster investor confidence and economic growth. These changes reflect India's efforts to harmonize its corporate framework with international norms and practices and to attract foreign investments.

Even with these legislative steps, the study concludes that there are still many practical issues in the regulatory framework of India. Cross-border transactions are frequently complicated by the involvement of more than one regulatory authority, overlapping compliance requirements, delays, foreign exchange restrictions, competition law examination, taxation issues, and new issues arising with digital governance and other national security concerns. These challenges can drive up transaction costs, lower regulatory clarity, and impact India's investment competitiveness.

The comparative analysis with Singapore, the United Kingdom, and the United States shows that effective regulatory coordination, transparent approval procedures and predictable legal processes are important factors that can help enable successful cross-border mergers and acquisitions. Although India has put together a comprehensive legal framework, the effectiveness of its cross-border M&A regime could be enhanced with further reforms that make the regulatory process more efficient, improve institutional coordination, promote technological innovations, and tackle emerging legal issues.

In conclusion, a regulatory framework that is efficient, transparent, and investor-friendly is crucial to facilitating sustainable cross-border M&A. If India also incorporates targeted legal and regulatory changes with an appropriate balance of facilitation of investors and public interest, it would bolster India's proposition as an attraction for International mergers and acquisitions and help the country's economic growth in a prospective and interconnected global economic system in the long term.

## **9. BIBLIOGRAPHY**

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